



COUNTY OF PLACER, AUBURN, CA
BID TABULATION & NOTICE OF INTENT TO AWARD

Bid No. 20377
Title: Portable Restrooms
Due Date: 5/19/23

Buyer Name/Phone: Jessica Jackson
(530) 889-4255
(Recommended award is highlighted)

BIDDERS:	Name of Bidder City/State	Lance Soares Granite Bay, CA	United Site Services Sacramento, CA
	Contact Person Telephone	Lance Soares (916) 253-3900	Brett Berberian (508) 594-2629
	LVP Certified? ⁽¹⁾	No	No
	Invoice Terms ⁽²⁾	Net 30	Net 30

(1) A 5% Local Vendor Preference is granted to those firms who file an LVP Affidavit with Procurement prior to the close of the bid.
(2) Invoice Terms of less than 10 days cannot be considered in bid evaluations.

BID PRICING:

Item No.	Item Description	Qty	Monthly Rate	Extension	Monthly Rate	Extension
Eastern Placer County						
1	Standard Toilet	1	85.00	85.00	50.00	50.00
			TOTAL	85.00	TOTAL	50.00
Western Placer County						
1	Standard Toilet	34	60.00	2,040.00	50.00	1,700.00
3	ADA Portable Toilet	12	110.00	1,320.00	55.00	660.00
5	Trailer Mounted Toilet	4	160.00	640.00	55.00	220.00
6	Handwashing Station	6	60.00	360.00	50.00	300.00
			TOTAL	4,360.00	TOTAL	2,880.00
Showers						
1	8-Station Standard Portable Shower Unit with Individual Stalls	1	No Bid		6,500.00	6,500.00
2	Handwashing Station	1	No Bid		4,500.00	4,500.00
					TOTAL	11,000.00

BID EVALUATION:

BID EVALUATION:		Portable Toilets Eastern Placer County				Portable Toilets Western Placer County				Showers Countywide	
		Lance Soares		United Site Services		Lance Soares		United Site Services		United Site Services	
ITEM	MAX PTS	RESPONSE	SCORE	RESPONSE	SCORE	RESPONSE	SCORE	RESPONSE	SCORE	RESPONSE	SCORE
Cost: Lowest bid receives max. points, other bids received a proportionate amount	100	\$85.00	58.8	\$ 50.00	100	\$4,360.00	66.1	\$2,880.00	100	\$11,000.00	100
Number of Units: Toilets 10-25 = 1 pt 25-50 = 2 pts 50+ = 3 pts	3	5000	3	100s	3	5000	3	100s	3	100s	3
Number of Units: ADA Toilets 5-10 = 1 pt 10-15 = 2 pts 15+ = 3 pts	3	300	3	100s	3	300	3	100s	3	100s	3
Number of Units: Handwashing Stations 10-25 = 1 pt 25-50 = 2 pts 50+ = 3 pts	3	2000	3	100s	3	2000	3	100s	3	100s	3
Number of Units: Shower Units 4-stall or larger 5-10 = 1 pt 10-15 = 2 pts 15+ = 3 pts	3	2	0	100s	3	2	0	100s	3	100s	3
Number of Units: ADA Showers 5-10 = 1 pt 10-15 = 2 pts 15+ = 3 pts	3	0	0	100s	3	0	0	100s	3	100s	3
Toilets available after current contracts: 10-15 = 1 pt 15-30 = 5 pts 30+ = 7 pts	7	5000	7	100s	7	5000	7	100s	7	100s	7
Response time to service units in use: 2-3 days = 1 pt 1-2 days = 3 pts 0-24 hours = 5 pts	5	1	5	24 hrs	5	1	5	24 hrs	5	24 hrs	5
Delivery time frame for new units: 5-7 days = 1 pt 3-5 days = 3 pts 1-3 days = 5 pts	5	1	5	1-3 days	5	1	5	1-3 days	5	1-3 days	5
Capability to bill multiple departments: No = 0 pts Yes = 5 pts	5	yes	5	Yes	5	yes	5	Yes	5	Yes	5
Total number of years in service: 1-5 years = 1 pt 6-10 years = 3 pts 10-15 years = 6 points 15-20+ years = 9 points	9	25	9	19	9	25	9	19	9	19	9
References: Maximum Total = 24 pts Government Agencies = 8 pts possible Private Sector = 6 pts possible	24	Government Reference: 5 Private Reference: 8	11	Government Reference: 8	8	Government Reference: 5 Private Reference: 8	11	Government Reference: 8	8	Government Reference: 8	8
TOTAL SCORE:			110		154		117		154		154