

Jon Manning

From: Jon Manning
Sent: Monday, April 20, 2020 8:18 AM
To: Jason Standley
Subject: Placer County Bid No. 20077 - Annual Asbestos and Lead Paint Abatement - Notice of Intent to Award

Good Morning-

Thank you for your recent response to Placer County Bid No. 20077 – Annual Asbestos and Lead Paint Abatement. After carefully evaluating each response for compliance with the requirements outlined in the solicitation, your firm has been declared to be the lowest responsive and responsible bidder. The bid results and a recommendation to award Bid No. 20077 to your firm will be presented to the Placer County Board of Supervisors on May 5, 2020. Should you have any questions regarding this notice please feel free to contact me by phone (see below) or email (jdmannin@placer.ca.gov).

Sincerely,

Jon Manning, CPPB

Buyer II

County Executive Office | Procurement Services

(530) 889-4242 | (530) 889-4288 fax | placer.ca.gov



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**COUNTY OF PLACER
AUBURN, CA
BID OPENING RECORD**

Bid Number: 20077
Title: Annual Asbestos and Lead Paint Abatement
Project Number: N/A
Bid Date: 4/9/20 @ 11 am

Buyer: *Jon Manning*
 Phone: 530-889-4242

Recorder: *Alicia Wilbur*

Witnesses: See attached Attendance Sheet NONE

	VENDOR NAME	LOCATION	BASE BID	ADDENDUM 1	BID BOND				
1	WCE Inc dba West Coast Environmental	Rancho Cordova, CA	\$137,850.00	Y	Y				
2	American Technologies, Inc.	Anaheim, CA	\$61,900.00	Y	Y				
3	Professional Asbestos & Lead Services, Inc.	Stockton, CA	\$26,185.00	Y	Y				
4	JM Environmental, Inc.	Granite Bay, CA	\$51,930.00	Y	Y				
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7						<input type="checkbox"/>			<input type="checkbox"/>
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The above information represents the initial reading of the bids that were received. All bids are subject to review for mathematical accuracy and compliance with specifications, terms, and conditions. Award of this bid will be based on the verified results, not the the information displayed here.



**COUNTY OF PLACER, AUBURN, CA
 BID TABULATION & AWARD RECOMMENDATION**

Bid No. 20077
Title: Annual Asbestos and Lead Paint Abatement
Due Date: 4/9/20 @ 11 am

Buyer Name/Phone: Jon Manning 530-889-4242

(Recommended award is highlighted)

Name of Firm City/State		WCE Inc dba West Coast Environmental Rancho Cordova, CA		American Technologies, Inc. Anaheim, CA		Professional Asbestos & Lead Services, Inc. Stockton, CA		JM Environmental, Inc. Granite Bay, CA		
Contact Person Telephone Email		Kevin Bussard 916-852-7200 kevinwce@att.net		Robin Doerr 714-283-9990 gsales@ati restoration.com		Jason Standley 209-244-7106 jasons@palscorp.com		Haven Fry 916-730-9853 hfry@jmenv.com		
Subcontractors?		No		Yes		No		No		
Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
BID UNIT ITEM COSTS - GROUP A										
1	Onsite Analysis - Phase Contract Microscopy (PCM) - EA	30	500.00	15,000.00	0.00	0.00	500.00	15,000.00	400.00	12,000.00
2	Air Sample for Clearance Per Containment - HR	20	100.00	2,000.00	0.00	0.00	60.00	1,200.00	75.00	1,500.00
3	Inspection Service (Structural in Contaminated Space) - HR	20	150.00	3,000.00	0.00	0.00	25.00	500.00	150.00	3,000.00
4	Laborer - HR	24	150.00	3,600.00	0.00	0.00	30.00	720.00	95.00	2,280.00
SUBTOTAL:				23,600.00		0.00		17,420.00		18,780.00
BID UNIT ITEM COSTS - GROUP B										
5	009A - Pipe Insulation-Within Building; Straight Run (Glove Bag) 1 Inch to 3 Inch - LF	30	100.00	3,000.00	40.00	1,200.00	12.00	360.00	15.00	450.00
6	010A - Pipe Insulation-Within Building: Elbow, Tee, Valve (Glove Bag) 1 Inch to 3 Inch - EA	30	300.00	9,000.00	80.00	2,400.00	12.00	360.00	120.00	3,600.00
7	011A - Pipe Insulation-Within Building: Straight Run (Containment) 1 Inch to 3 Inch - LF	40	100.00	4,000.00	20.00	800.00	12.00	480.00	15.00	600.00
8	012A - Pipe Insulation-Within Building: Elbow, Tee, Valve (Containment) 1 Inch to 3 Inch - EA	30	350.00	10,500.00	40.00	1,200.00	12.00	360.00	150.00	4,500.00
SUBTOTAL:				26,500.00		5,600.00		1,560.00		9,150.00
BID UNIT ITEM COSTS - GROUP C										
9	013A - Pipe Insulation-Crawl Space: Straight Run (Glove Bag) 1 Inch to 3 Inch - LF	30	150.00	4,500.00	60.00	1,800.00	12.00	360.00	15.00	450.00
10	014A - Pipe Insulation-Crawl Space: Elbow, Tee, Valve (Glove Bag) 1 Inch to 3 Inch - EA	30	250.00	7,500.00	120.00	3,600.00	12.00	360.00	120.00	3,600.00
11	015A - Pipe Insulation-Crawl Space: Straight Run (Containment) 1 Inch to 3 Inch - LF	30	200.00	6,000.00	30.00	900.00	12.00	360.00	15.00	450.00
12	016A - Pipe Insulation-Crawl Space: Elbow, Tee, Valve (Containment in Conjunction with Straight Line Removal) 1 Inch to 3 Inch - EA	30	300.00	9,000.00	60.00	1,800.00	12.00	360.00	150.00	4,500.00
SUBTOTAL:				27,000.00		8,100.00		1,440.00		9,000.00
BID UNIT ITEM COSTS - GROUP D										
13	017 - Spray On Acoustic Ceiling Texture - SF	400	10.00	4,000.00	8.00	3,200.00	3.50	1,400.00	7.00	2,800.00
14	018 - Vinyl Asbestos Floor Tile - SF	200	10.00	2,000.00	5.00	1,000.00	4.00	800.00	2.00	400.00
15	021 - Asbestos Containing Shtrock & Asbestos Containing Joint Compound - SF	200	10.00	2,000.00	5.00	1,000.00	5.00	1,000.00	5.00	1,000.00
16	028 - Transite Wallboard (Interior) - SF	200	10.00	2,000.00	10.00	2,000.00	3.50	700.00	5.00	1,000.00
17	030 - Asbestos Containing Vinyl Floor Sheeting - SF	400	25.00	10,000.00	5.00	2,000.00	5.00	2,000.00	5.00	2,000.00
18	031 - Asbestos Containing Vinyl Floor Sheeting & Asbestos Containing Mastic - SF	200	30.00	6,000.00	10.00	2,000.00	5.00	1,000.00	6.00	1,200.00
19	032 - Vinyl Asbestos Floor Tile & Asbestos Containing Mastic - SF	400	15.00	6,000.00	10.00	4,000.00	5.00	2,000.00	6.00	2,400.00
20	035 - Transite Siding (Exterior) - SF	750	10.00	7,500.00	15.00	11,250.00	3.00	2,250.00	5.00	3,750.00
21	036 - ACM: On Ground (Crawl Space) - SF	200	25.00	5,000.00	10.00	2,000.00	1.50	300.00	3.00	600.00
22	038 - ACM: Loose on Floor - SF	200	25.00	5,000.00	5.00	1,000.00	1.50	300.00	3.00	600.00
23	039 - Contaminated Soil: (Crawl Space) Per Inch of Depth Under Containment - SF	200	25.00	5,000.00	10.00	2,000.00	3.50	700.00	3.00	600.00
24	042 - Fireproofing - Spray On - SF	200	50.00	10,000.00	50.00	10,000.00	8.00	1,600.00	15.00	3,000.00
25	045 - Non-Asbestos Containing Shtrock with Asbestos Containing Tape-Joint Compound - SF	750	8.00	6,000.00	5.00	3,750.00	4.00	3,000.00	3.00	2,250.00
26	046 - Carpet Removal When Installed Over Asbestos Containing Material - SF	1,500	2.50	3,750.00	2.00	3,000.00	1.50	2,250.00	1.00	1,500.00
SUBTOTAL:				74,250.00		48,200.00		19,300.00		23,100.00
		Subtotal		151,350.00	Subtotal		39,720.00	Subtotal		60,030.00
(1) A 5% Local Vendor Preference is granted to those firms who file an LVP Affidavit with Procurement prior to the close of the bid.		Bid Total		151,350.00	Bid Total		39,720.00	Bid Total		60,031.00
(2) Invoice Terms of less than 10 days were not considered in this evaluation.		LVP		0.00	LVP		0.00	LVP		0.00
		Prompt Pay Disc		0.00	Prompt Pay Disc		0.00	Prompt Pay Disc		0.00
		Ref. Price		\$151,350.00	Ref. Price		\$39,720.00	Ref. Price		\$60,031.00

EVALUATION NOTES: The unit prices that are in **BOLD** font reflect the Contract Unit Prices due to the conflicts between the bidders pricing submitted in the Bid Unit Item Costs and the Contract Unit Item Costs tables. This evaluation methodology is specified in Section IB-17 of Bid No. 20077 (last paragraph). The bid submitted by American Technologies Inc. has been determined to be non-responsive in accordance with the evaluation and award requirements specified in Section IB-17 of Bid No. 20077 (last paragraph, last sentence).

EVALUATION SUMMARY - LISTED BY LOW BIDDER:

Professional Asbestos & Lead Services, Inc.	\$39,720.00
JM Environmental, Inc.	\$60,031.00
WCE Inc dba West Coast Environmental	\$151,350.00



**COUNTY OF PLACER, AUBURN, CA
BID EVALUATION**

Bid Number: 20077
Title: Annual Asbestos and Lead Paint Abatement
Project Number: N/A
Bid Date: 4/9/20 @ 11 am

Buyer Name: Jon Manning
Phone: 530-889-4242

(Recommended award is highlighted)

	WCE Inc dba West Coast Environmental	American Technologies, Inc.	Professional Asbestos & Lead Services, Inc.	JM Environmental, Inc.
Name of Firm	Environmental	American Technologies, Inc.	Professional Asbestos & Lead Services, Inc.	JM Environmental, Inc.
City/State	Rancho Cordova, CA	Anaheim, CA	Stockton, CA	Granite Bay, CA
Contact Person	Kevin Bussard	Robin Doerr	Jason Standley	Haven Fry
Telephone	916-852-7200	714-283-9990	209-244-7106	916-730-9853
Email Address	kevinwce@att.net	gsales@atirestoration.com	jasons@palscorp.com	hfry@jmenv.com
Base Bid (Basis of Award)	\$151,350.00		\$39,720.00	\$60,031.00
Bid security submitted	Yes		Yes	Yes
Bid security is 10% of total bid amount	Yes		Yes	Yes
County's bid bond form is used	Yes		Yes	Yes
Bid bond is signed by bidder and notarized	Yes		Yes	Yes
Bid bond is signed by surety, notarized & includes Power of Attorney	Yes		Yes	Yes
¹ Bid bond surety is an admitted CA insurer	Yes		Yes	Yes
² Bidder has a valid CSLB Class B Contractor's License and certification for asbestos abatement work issued by the State of California	A, B, C-2, C-9, C21, C22 - Asbestos Abatement, ASB, HAZ		B, C21, C22 - ASBESTOS, ASB, HAZ	A, B, C21, C22 - ASBESTOS, ASB, HAZ
² All subcontractors have valid CSLB Licenses	N/A		N/A	N/A
³ Bidder is registered with the DIR	Yes		Yes	Yes
³ Subcontractors are registered with the DIR	N/A		N/A	N/A
⁴ Bidder's business entity type verified and in active status	Yes		Yes	Yes
All addenda acknowledged	Yes		Yes	Yes
Noncollusion Affidavit signed and notarized	Yes		Yes	Yes
Statement of Experience signed and submitted	Yes		Yes	Yes
Certification of Nondiscrimination in Employment signed	Yes		Yes	Yes
Declared a Conflict of Interest	No		No	No
Bid is signed by bidder	Yes - Hard Copy		bids&tenders submission	bids&tenders submission
⁵ Debarment check (contractor)	No debarment		No debarment	No debarment
⁵ Debarment check (subcontractors)	N/A		N/A	N/A

EVALUATION NOTES:

- ¹ Verified at the California Department of Insurance website:
<http://www.insurance.ca.gov/0100-consumers/0030-licensee-info/0010-search-company-profile/>
- ² Verified at the Contractors State License Board website:
<https://www2.cslb.ca.gov/OnlineServices/CheckLicensell/CheckLicense.aspx>
- ³ Verified at the Department of Industrial Relations website:
<https://efiling.dir.ca.gov/PWCR/Search.action>
- ⁴ Verified at the California Secretary of State website:
<https://businesssearch.sos.ca.gov/>
- ⁵ Verified at the Department of Industrial Relations website:
<http://www.dir.ca.gov/dlse/debar.html>