



**COUNTY OF PLACER, AUBURN, CA  
 BID EVALUATION & NOTICE OF INTENT TO AWARD**

**Buyer Name/Phone: Alicia Wilbur**  
 530-889-4229

**Bid No.** 20291  
**Title:** Pest Control Services  
**Due Date:** 6/17/22

(Recommended award is highlighted)

Name of Firm City/State		Pestmaster Service Cudahy, California		Hunter Services Sacramento, CA		Advanced Integrated Pest Management Roseville, CA		ProServ Pest Management Sacramento, CA	
Contact Person Telephone Email		James Meno 775-858-7378 <a href="mailto:contracts@pestmaster.com">contracts@pestmaster.com</a>		Joe Craig 530-342-8950 <a href="mailto:joe@huntersservices.com">joe@huntersservices.com</a>		Dave Lawrence 916-257-5390 <a href="mailto:dilawrence@advancedipm.com">dilawrence@advancedipm.com</a>		Alexandra Witus 916-334-7378 <a href="mailto:accounting@proservpm.com">accounting@proservpm.com</a>	
LVP Certified? <sup>(1)</sup> Invoice Terms <sup>(2)</sup>		No Net 30		No Net 30		Yes Net 30		No Net 60	
Item Description	Frequency	Price Per Service	Extension	Price Per Service	Extension	Price Per Service	Extension	Price Per Service	Extension
<b>Monthly</b>									
Fruitvale School Museum	12	\$ 79.48	\$ 953.76	\$ 65.00	\$ 780.00	\$ 89.00	\$ 1,068.00	\$ 40.00	\$ 480.00
South Placer Jail	12	\$ 79.48	\$ 953.76	\$ 40.00	\$ 480.00	\$ 125.00	\$ 1,500.00	\$ 300.00	\$ 3,600.00
South Placer Jail Kitchen	12	\$ 79.48	\$ 953.76	\$ 40.00	\$ 480.00	\$ 65.00	\$ 780.00	\$ 100.00	\$ 1,200.00
South Placer Minimum Security	12	\$ 79.48	\$ 953.76	\$ 40.00	\$ 480.00	\$ 70.00	\$ 840.00	\$ 200.00	\$ 2,400.00
PCSO Coroner Morgue Sheriff	12	\$ 79.48	\$ 953.76	\$ 60.00	\$ 720.00	\$ 145.00	\$ 1,740.00	\$ 200.00	\$ 2,400.00
Building 108 B	12	\$ 79.48	\$ 953.76	\$ 20.00	\$ 240.00	\$ 65.00	\$ 780.00	\$ 80.00	\$ 960.00
Bernhard Museum & Winery	12	\$ 79.48	\$ 953.76	\$ 60.00	\$ 720.00	\$ 70.00	\$ 840.00	\$ 80.00	\$ 960.00
Animal Control (organic only)	12	\$ 79.48	\$ 953.76	\$ 40.00	\$ 480.00	\$ 135.00	\$ 1,620.00	\$ 150.00	\$ 1,800.00
Tahoe Welfare, Gain & M Health	12	\$ 79.48	\$ 953.76	\$ 55.00	\$ 660.00	\$ 75.00	\$ 900.00	\$ 150.00	\$ 1,800.00
Tahoe Courts, DA, & Sheriff	12	\$ 79.48	\$ 953.76	\$ 60.00	\$ 720.00	\$ 95.00	\$ 1,140.00	\$ 150.00	\$ 1,800.00
<b>Bi Monthly</b>									
Gold Rush Museum	6	\$ 79.48	\$ 476.88	\$ 35.00	\$ 210.00	\$ 70.00	\$ 420.00	\$ 40.00	\$ 240.00
Central Kitchen	6	\$ 79.48	\$ 476.88	\$ 40.00	\$ 240.00	\$ 60.00	\$ 360.00	\$ 100.00	\$ 600.00
Jail	6	\$ 79.48	\$ 476.88	\$ 80.00	\$ 480.00	\$ 140.00	\$ 840.00	\$ 250.00	\$ 1,500.00
Juvenile Hall	6	\$ 79.48	\$ 476.88	\$ 70.00	\$ 420.00	\$ 95.00	\$ 570.00	\$ 150.00	\$ 900.00
403 Garage	6	\$ 79.48	\$ 476.88	\$ 40.00	\$ 240.00	\$ 80.00	\$ 480.00	\$ 60.00	\$ 360.00
CDRC ( 2 Floors)	6	\$ 79.48	\$ 476.88	\$ 85.00	\$ 510.00	\$ 135.00	\$ 810.00	\$ 300.00	\$ 1,800.00
FAB ( 2 Floors)	6	\$ 79.48	\$ 476.88	\$ 80.00	\$ 480.00	\$ 120.00	\$ 720.00	\$ 300.00	\$ 1,800.00
Administrative Center (Domes)	6	\$ 79.48	\$ 476.88	\$ 60.00	\$ 360.00	\$ 70.00	\$ 420.00	\$ 150.00	\$ 900.00
Administration Annex ( 2 Floors)	6	\$ 79.48	\$ 476.88	\$ 40.00	\$ 240.00	\$ 70.00	\$ 420.00	\$ 200.00	\$ 1,200.00
Historical Court House (4 Floors)	6	\$ 79.48	\$ 476.88	\$ 45.00	\$ 270.00	\$ 95.00	\$ 570.00	\$ 250.00	\$ 1,500.00
AJC ( 2 Floors)	6	\$ 79.48	\$ 476.88	\$ 85.00	\$ 510.00	\$ 145.00	\$ 870.00	\$ 300.00	\$ 1,800.00
Children's Emergency Shelter	6	\$ 79.48	\$ 476.88	\$ 45.00	\$ 270.00	\$ 100.00	\$ 600.00	\$ 125.00	\$ 750.00
11080 B Avenue	6	\$ 79.48	\$ 476.88	\$ 45.00	\$ 270.00	\$ 100.00	\$ 600.00	\$ 100.00	\$ 600.00
Search & Rescue Bay	6	\$ 79.48	\$ 476.88	\$ 35.00	\$ 210.00	\$ 45.00	\$ 270.00	\$ 60.00	\$ 360.00
Hanger 52	6	\$ 79.48	\$ 476.88	\$ 35.00	\$ 210.00	\$ 90.00	\$ 540.00	\$ 50.00	\$ 300.00
Atwood Road Station #180	6	\$ 79.48	\$ 476.88	\$ 35.00	\$ 210.00	\$ 75.00	\$ 450.00	\$ 100.00	\$ 600.00
Lone Star Station #184	6	\$ 79.48	\$ 476.88	\$ 25.00	\$ 150.00	\$ 75.00	\$ 450.00	\$ 60.00	\$ 360.00
Crater Hill Station - Ophir #182	6	\$ 79.48	\$ 476.88	\$ 40.00	\$ 240.00	\$ 75.00	\$ 450.00	\$ 80.00	\$ 480.00
East Nicholas/Page Station #75	6	\$ 79.48	\$ 476.88	\$ 40.00	\$ 240.00	\$ 75.00	\$ 450.00	\$ 70.00	\$ 420.00
Wise Rd.	6	\$ 79.48	\$ 476.88	\$ 35.00	\$ 210.00	\$ 75.00	\$ 450.00	\$ 75.00	\$ 450.00
Sunset West Fire Station #77	6	\$ 79.48	\$ 476.88	\$ 40.00	\$ 240.00	\$ 75.00	\$ 450.00	\$ 100.00	\$ 600.00
Fowler Engine #73	6	\$ 79.48	\$ 476.88	\$ 35.00	\$ 210.00	\$ 75.00	\$ 450.00	\$ 70.00	\$ 420.00
Thermalands Engine #74	6	\$ 79.48	\$ 476.88	\$ 40.00	\$ 240.00	\$ 75.00	\$ 450.00	\$ 50.00	\$ 300.00
Sheridan Fire #78	6	\$ 79.48	\$ 476.88	\$ 30.00	\$ 180.00	\$ 75.00	\$ 450.00	\$ 40.00	\$ 240.00
Dry Creek Station #100	6	\$ 79.48	\$ 476.88	\$ 40.00	\$ 240.00	\$ 75.00	\$ 450.00	\$ 65.00	\$ 390.00
South Placer Building B	6	\$ 79.48	\$ 476.88	\$ 50.00	\$ 300.00	\$ 75.00	\$ 450.00	\$ 200.00	\$ 1,200.00
Cirby Hills	6	\$ 79.48	\$ 476.88	\$ 125.00	\$ 750.00	\$ 145.00	\$ 870.00	\$ 100.00	\$ 600.00
1000 Sunset Blvd,	6	\$ 79.48	\$ 476.88	\$ 30.00	\$ 180.00	\$ 115.00	\$ 690.00	\$ 100.00	\$ 600.00
Atherton	6	\$ 79.48	\$ 476.88	\$ 70.00	\$ 420.00	\$ 110.00	\$ 660.00	\$ 100.00	\$ 600.00
TART	6	\$ 157.48	\$ 944.88	\$ 50.00	\$ 300.00	\$ 89.00	\$ 534.00	\$ 100.00	\$ 600.00
<b>Quarterly</b>									

Item Description	Frequency	Price Per Service	Extension						
Stewart Community Hall	3	\$ 157.48	\$ 472.44	\$ 55.00	\$ 220.00	\$ 70.00	\$ 210.00	\$ 125.00	\$ 375.00
Colfax Memorial Hall	3	\$ 157.48	\$ 472.44	\$ 35.00	\$ 140.00	\$ 70.00	\$ 210.00	\$ 80.00	\$ 240.00
Colfax Library	3	\$ 157.48	\$ 472.44	\$ 35.00	\$ 140.00	\$ 70.00	\$ 210.00	\$ 80.00	\$ 240.00
Foresthill Memorial Hall	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 70.00	\$ 210.00	\$ 80.00	\$ 240.00
Lincoln Memorial Hall	3	\$ 157.48	\$ 472.44	\$ 40.00	\$ 160.00	\$ 70.00	\$ 210.00	\$ 100.00	\$ 300.00
Loomis Memorial Hall	3	\$ 157.48	\$ 472.44	\$ 40.00	\$ 160.00	\$ 70.00	\$ 210.00	\$ 100.00	\$ 300.00
Roseville Memorial Hall	3	\$ 157.48	\$ 472.44	\$ 40.00	\$ 160.00	\$ 75.00	\$ 225.00	\$ 150.00	\$ 450.00
Granite Bay Library	3	\$ 79.48	\$ 238.44	\$ 40.00	\$ 160.00	\$ 80.00	\$ 240.00	\$ 100.00	\$ 300.00
Rocklin Library	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 80.00	\$ 240.00	\$ 125.00	\$ 375.00
Penryn Library	3	\$ 79.48	\$ 238.44	\$ 30.00	\$ 120.00	\$ 70.00	\$ 210.00	\$ 60.00	\$ 180.00
Applegate Library	3	\$ 79.48	\$ 238.44	\$ 30.00	\$ 120.00	\$ 70.00	\$ 210.00	\$ 60.00	\$ 180.00
Placer County Library	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 70.00	\$ 210.00	\$ 150.00	\$ 450.00
Tire Barn & Service Station	3	\$ 79.48	\$ 238.44	\$ 40.00	\$ 160.00	\$ 35.00	\$ 105.00	\$ 80.00	\$ 240.00
	3	\$ 79.48	\$ 238.44	\$ 40.00	\$ 160.00	\$ 70.00	\$ 210.00	\$ 70.00	\$ 210.00
Garage DPW	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 55.00	\$ 165.00	\$ 150.00	\$ 450.00
Building 108 A	3	\$ 79.48	\$ 238.44	\$ 35.00	\$ 140.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 109 A/B	3	\$ 79.48	\$ 238.44	\$ 40.00	\$ 160.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 110 A/B	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 125.00	\$ 375.00
Building 111 A/B	3	\$ 79.48	\$ 238.44	\$ 40.00	\$ 160.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 112 A/B	3	\$ 79.48	\$ 238.44	\$ 40.00	\$ 160.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 113 A/B	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 114 A/B	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 115 A/B	3	\$ 79.48	\$ 238.44	\$ 40.00	\$ 160.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 116 A/B	3	\$ 79.48	\$ 238.44	\$ 40.00	\$ 160.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 117 A/B	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 118 ( Church)	3	\$ 79.48	\$ 238.44	\$ 35.00	\$ 140.00	\$ 35.00	\$ 105.00	\$ 70.00	\$ 210.00
Building 208	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 210	3	\$ 79.48	\$ 238.44	\$ 50.00	\$ 200.00	\$ 89.00	\$ 267.00	\$ 175.00	\$ 525.00
Building 209	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 301 A/B	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 302 A/B	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 303 A/B	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 304 A/B	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 305	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 308	3	\$ 79.48	\$ 238.44	\$ 35.00	\$ 140.00	\$ 30.00	\$ 90.00	\$ 70.00	\$ 210.00
Building 307	3	\$ 79.48	\$ 238.44	\$ 35.00	\$ 140.00	\$ 30.00	\$ 90.00	\$ 70.00	\$ 210.00
Building 306	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 100.00	\$ 300.00
Building 318	3	\$ 79.48	\$ 238.44	\$ 35.00	\$ 140.00	\$ 30.00	\$ 90.00	\$ 70.00	\$ 210.00
Building 418	3	\$ 79.48	\$ 238.44	\$ 30.00	\$ 120.00	\$ 30.00	\$ 90.00	\$ 60.00	\$ 180.00
Building 419	3	\$ 79.48	\$ 238.44	\$ 40.00	\$ 160.00	\$ 30.00	\$ 90.00	\$ 60.00	\$ 180.00
Building 420 (Sign Shop)	3	\$ 79.48	\$ 238.44	\$ 35.00	\$ 140.00	\$ 35.00	\$ 105.00	\$ 60.00	\$ 180.00
Building 423	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 70.00	\$ 210.00
Building 417	3	\$ 79.48	\$ 238.44	\$ 45.00	\$ 180.00	\$ 35.00	\$ 105.00	\$ 70.00	\$ 210.00
Building 430	3	\$ 79.48	\$ 238.44	\$ 35.00	\$ 140.00	\$ 35.00	\$ 105.00	\$ 75.00	\$ 225.00
Kings Beach	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 50.00	\$ 150.00	\$ 75.00	\$ 225.00
Kings Beach	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 50.00	\$ 150.00	\$ 75.00	\$ 225.00
Kings Beach	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 50.00	\$ 150.00	\$ 75.00	\$ 225.00
Kings Beach	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 50.00	\$ 150.00	\$ 75.00	\$ 225.00
Kings Beach	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 50.00	\$ 150.00	\$ 75.00	\$ 225.00
Kings Beach	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 50.00	\$ 150.00	\$ 75.00	\$ 225.00
Kings Beach	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 50.00	\$ 150.00	\$ 75.00	\$ 225.00
Kings Beach	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 50.00	\$ 150.00	\$ 75.00	\$ 225.00
Kings Beach	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 50.00	\$ 150.00	\$ 75.00	\$ 225.00
Bechdolt Building	3	\$ 157.48	\$ 472.44	\$ 45.00	\$ 180.00	\$ 65.00	\$ 195.00	\$ 75.00	\$ 225.00
<b>Six Months - Spring and Fall</b>									
Foresthill Community Center	2	\$ 157.48	\$ 314.96	\$ 45.00	\$ 90.00	\$ 70.00	\$ 140.00	\$ 100.00	\$ 200.00
Foresthill Road Barn	2	\$ 157.48	\$ 314.96	\$ 40.00	\$ 80.00	\$ 70.00	\$ 140.00	\$ 60.00	\$ 120.00
Foresthill Museum	2	\$ 157.48	\$ 314.96	\$ 40.00	\$ 80.00	\$ 70.00	\$ 140.00	\$ 90.00	\$ 180.00
Griffith Quarry Museum	2	\$ 157.48	\$ 314.96	\$ 35.00	\$ 70.00	\$ 70.00	\$ 140.00	\$ 60.00	\$ 120.00
Kings Beach Library	2	\$ 157.48	\$ 314.96	\$ 35.00	\$ 70.00	\$ 70.00	\$ 140.00	\$ 60.00	\$ 120.00
Tahoe City Library	2	\$ 157.48	\$ 314.96	\$ 40.00	\$ 80.00	\$ 85.00	\$ 170.00	\$ 150.00	\$ 300.00
Customs House	2	\$ 157.48	\$ 314.96	\$ 50.00	\$ 100.00	\$ 80.00	\$ 160.00	\$ 250.00	\$ 500.00
DPW Kings Beach	2	\$ 157.48	\$ 314.96	\$ 45.00	\$ 90.00	\$ 75.00	\$ 150.00	\$ 150.00	\$ 300.00
Tahoe Transit Bldg.	2	\$ 157.48	\$ 314.96	\$ 35.00	\$ 70.00	\$ 70.00	\$ 140.00	\$ 60.00	\$ 120.00
Dutch Flat Museum	2	\$ 157.48	\$ 314.96	\$ 30.00	\$ 60.00	\$ 70.00	\$ 140.00	\$ 60.00	\$ 120.00
<b>Rodent Bait Stations = This fee will include: Rental of Station, Installation/set-up &amp; Monthly Service Fee per location</b>									

Item Description	Frequency	Price Per Service	Extension	Price Per Service	Extension	Price Per Service	Extension	Price Per Service	Extension
Rodent Services - All locations listed - As Needed	1	23.00 per station	23.00 per station	AS- NEEDED		AS- NEEDED	\$ 35.00	AS- NEEDED	
<b>Termite Services (As Needed)- Service per Building</b>		<b>Square Foot</b>							
Inspection & Spot Treatment - Inspection Fee - per visit	1	150.00 per hour	150.00 per hour	As Needed - per visit		Per Visit	\$ 249.00	Per Visit	100.00 to 500.00
Treatment: Dirt w/ Crawl Space - Sq Foot	1	150.00 per hour	150.00 per hour	8.02 sq foot		Sq Foot	\$ 12.00	Sq Foot	1.00 per SQ Ft
Treatment: Concrete Slab - Sq Foot	1	175.00 per hour	175.00 per hour	10.31 sq foot		Sq Foot	\$ 13.00	Sq Foot	1.00 per SQ Ft
<b>Not Managed by BM</b>		<b>Per Service</b>							
Placer Mosquito & Vector	1	150.00 per hour	150.00 per hour	As Needed 45.00		As needed	\$ 289.00	AS- NEEDED	100.00
Wastewater Treatment SMD3	1	150.00 per hour	150.00 per hour	As Needed 45.00		As needed	\$ 350.00	AS- NEEDED	200.00
Wastewater Treatment SMD1	1	150.00 per hour	150.00 per hour	As Needed 45.00		As needed	\$ 450.00	AS- NEEDED	300.00
(1) A 5% Local Vendor Preference is granted to those firms who file an LVP Affidavit with Procurement prior to the close of the bid.		Subtotal	\$ 44,315.36	Subtotal	\$ 24,580.00	Subtotal	\$ 38,012.00	Subtotal	57,355.00
		Bid Total	\$ 44,315.36	Bid Total	\$ 24,580.00	Bid Total	\$ 38,012.00	Bid Total	57,355.00
(2) Invoice Terms of less than 10 days were not considered in this evaluation.		LVP	0.00	LVP	0.00	LVP	1,900.60	LVP	0.00
		Prompt Pay Disc		Prompt Pay Disc		Prompt Pay Disc		Prompt Pay Disc	
		<b>Ref. Price</b>	\$ 44,315.36	<b>Ref. Price</b>	\$ 24,580.00	<b>Ref. Price</b>	\$ 36,111.40	<b>Ref. Price</b>	<b>\$57,355.00</b>