



**COUNTY OF PLACER, AUBURN, CA  
 BID TABULATION & NOTICE OF INTENT TO AWARD**

**Bid No.** 20548  
**Title:** Cooperative Bulk Fuel  
**Due Date:** 9/30/24

**Buyer Name/Phone:** Samantha Escalante 530-889-4229  
 (Recommended award is highlighted)

Name of Firm City/State	Atlantic Petroleum & Mineral Resources, Inc Houston, TX	Hunt & Sons, LLC Sacramento, CA
Contact Person Telephone Email	Anthony E Nidah 713-223-2767 sales@atlantcpetro.com	Jesus Medina 209-480-7771 jmedina@huntsonslc.com
FOB	Destination	Destination
LVP Certified? <sup>(1)</sup>	No	No
Invoice Terms <sup>(2)</sup>	Net 30	0.5%/20 or Net 30

CATEGORY A - GASOLINE, UNLEADED (87 OCTANE)												
Item No.	Item Description	Estimated Usage	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension
1a	Roseville Locations - Bidder's Margin Ext. Price	4,000	\$0.2150	\$2.9164	\$0.00	\$0.00	\$12,525.60	-\$0.0390	\$2.9164	\$0.0249	\$0.00	11,809.20
2a	Lincoln Locations - Bidder's Margin Ext. Price	25,000	\$0.0950	\$2.9164	\$0.00	\$0.00	\$75,285.00	-\$0.0390	\$2.9164	\$0.0249	\$0.00	72,557.50
3a	Auburn Locations - Bidder's Margin Ext. Price	300,000	\$0.0950	\$2.9164	\$0.00	\$0.00	\$903,420.00	-\$0.0390	\$2.9164	\$0.0000	\$0.00	863,220.00
4a	Foresthill Locations - Bidder's Margin Ext. Price	7,500	\$0.1950	\$2.9164	\$0.00	\$0.00	\$23,335.50	-\$0.0390	\$2.9164	\$0.0449	\$0.00	21,917.25
5a	Alta Locations - Bidder's Margin Ext. Price	5,000	\$0.2150	\$2.9164	\$0.00	\$0.00	\$15,657.00	-\$0.0390	\$2.9164	\$0.0449	\$0.00	14,611.50
6a	Colfax Locations - Bidder's Margin Ext. Price	15,000	\$0.0950	\$2.9164	\$0.00	\$0.00	\$45,171.00	-\$0.0390	\$2.9164	\$0.0449	\$0.00	43,834.50
7a	Truckee Locations - Bidder's Margin Ext. Price	100,000	\$0.0950	\$2.9164	\$0.00	\$0.00	\$301,140.00	-\$0.0390	\$2.9164	\$0.0649	\$0.00	294,230.00
8a	Tahoe Vista Locations - Bidder's Margin Ext. Price	50,000	\$0.0950	\$2.9164	\$0.00	\$0.00	\$150,570.00	-\$0.0390	\$2.9164	\$0.0649	\$0.00	147,115.00
9a	Roseville Locations - Bobtail Differential Ext. Price	2,000								\$0.0449		89.80
10a	Lincoln Locations - Bobtail Differential Ext. Price	5,000								\$0.0449		224.50
11a	Auburn Locations - Bobtail Differential Ext. Price	7,000								\$0.0449		314.30
12a	Foresthill Locations - Bobtail Differential Ext. Price	10,000								\$0.0449		449.00
13a	Alta Locations - Bobtail Differential Ext. Price	3,000								\$0.0449		134.70
14a	Colfax Locations - Bobtail Differential Ext. Price	10,000								\$0.0449		449.00
15a	Truckee Locations - Bobtail Differential Ext. Price	75,000								\$0.0649		4,867.50
16a	Tahoe Vista Locations - Bobtail Differential Ext. Price	30,000								\$0.0649		1,947.00
	Bobtail (estimated 52 deliveries)	52			\$350.00		\$18,200.00					
TAXES AND SURCHARGES												
	CA Gasoline Excise Tax	648,500				\$0.5960	\$386,506.00				\$0.5960	386,506.00
	Federal L.U.S.T. & Superfund Tax	648,500				\$0.00314	\$2,036.29				\$0.00314	2,036.29
	CA AB#32	648,500				\$0.00298	\$1,932.53				\$0.00298	1,932.53
	Regulatory Compliance Fee (not taxed) (per load)	52				\$15.75	\$819.00				\$15.75	819.00
Invoice Terms of less than 10 days were not considered in this evaluation.							Subtotal	1,936,597.92			Subtotal	1,868,864.57
							2.25% Sales Tax	43,555.03			2.25% Sales Tax	42,031.03
							Bid Total	1,980,152.95			Bid Total	1,910,895.60
							Prompt Pay Disc	0.00			Prompt Pay Disc	-9,554.48
							<b>Ref. Price</b>	<b>\$1,980,152.95</b>			<b>Ref. Price</b>	<b>\$1,901,341.12</b>

CATEGORY B - ULS DIESEL #2												
Item No.	Item Description	Estimated Usage	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension
1b	Roseville Locations - Bidder's Margin Ext. Price	6,000	\$0.0950	\$2.9741	\$0.00	\$0.00	18,414.60	-\$0.0140	\$2.9741	\$0.0299	\$0.00	17,940.00
2b	Rocklin Locations - Bidder's Margin Ext. Price	2,000	\$0.1950	\$2.9741	\$0.00	\$0.00	6,338.20	-\$0.0140	\$2.9741	\$0.2990	\$0.00	6,518.20
3b	Lincoln Locations - Bidder's Margin Ext. Price	12,000	\$0.0950	\$2.9741	\$0.00	\$0.00	36,829.20	-\$0.0140	\$2.9741	\$0.0299	\$0.00	35,880.00
4b	Auburn Locations - Bidder's Margin Ext. Price	150,000	\$0.0950	\$2.9741	\$0.00	\$0.00	460,365.00	-\$0.0140	\$2.9741	\$0.0000	\$0.00	444,015.00
5b	Foresthill Locations - Bidder's Margin Ext. Price	20,000	\$0.0950	\$2.9741	\$0.00	\$0.00	61,382.00	-\$0.0140	\$2.9741	\$0.0449	\$0.00	60,100.00
6b	Alta Locations - Bidder's Margin Ext. Price	3,000	\$0.1950	\$2.9741	\$0.00	\$0.00	9,507.30	-\$0.0140	\$2.9741	\$0.0449	\$0.00	9,015.00
7b	Colfax Locations - Bidder's Margin Ext. Price	10,000	\$0.0950	\$2.9741	\$0.00	\$0.00	30,691.00	-\$0.0140	\$2.9741	\$0.0449	\$0.00	30,050.00
8b	Truckee Locations - Bidder's Margin Ext. Price	25,000	\$0.0950	\$2.9741	\$0.00	\$0.00	76,727.50	-\$0.0140	\$2.9741	\$0.0549	\$0.00	75,375.00
9b	Tahoe Vista Location - Bidder's Margin Ext. Price	12,000	\$0.0950	\$2.9741	\$0.00	\$0.00	36,829.20	-\$0.0140	\$2.9741	\$0.0549	\$0.00	36,180.00
10b	Roseville Locations - Bobtail Differential Ext. Price	1,000								\$0.0449		44.90
11b	Rocklin Locations - Bobtail Differential Ext. Price	2,000								\$0.0449		89.80
12b	Lincoln Locations - Bobtail Differential Ext. Price	2,500								\$0.0449		112.25
13b	Auburn Locations - Bobtail Differential Ext. Price	7,000								\$0.0449		314.30
14b	Foresthill Locations - Bobtail Differential Ext. Price	5,500								\$0.0449		246.95
15b	Alta Locations - Bobtail Differential Ext. Price	1,500								\$0.0449		67.35
16b	Colfax Locations - Bobtail Differential Ext. Price	6,500								\$0.0449		291.85
17b	Truckee Locations - Bobtail Differential Ext. Price	15,000								\$0.0549		823.50
18b	Tahoe Vista Location - Bobtail Differential Ext. Price	12,000								\$0.0549		658.80
	Bobtail (estimated 52 deliveries)	52			\$350.00		18,200.00					
TAXES AND SURCHARGES												
	CA Diesel Excise Tax	293,000				\$0.4540	\$133,022.00				\$0.4540	133,022.00
	Federal L.U.S.T. & Superfund Tax	293,000				\$0.00314	\$920.02				\$0.00314	920.02
	CA AB#32	293,000				\$0.00452	\$1,324.36				\$0.00452	1,324.36
	Regulatory Compliance Fee (not taxed) (per load)	52				\$15.75	\$819.00				\$15.75	819.00
Invoice Terms of less than 10 days were not considered in this evaluation.							Subtotal	891,369.38			Subtotal	853,808.28
CA Sales Tax (13.00%) (All Line Items Except Reg. Compliance Fee)							13.00% Sales T.	115,771.55			13.00% Sales Tax	110,888.61
							Bid Total	1,007,140.93			Bid Total	964,696.89
							LVP	0.00			Prompt Pay Disc	-4,823.48
							<b>Ref. Price</b>	<b>\$1,007,140.93</b>			<b>Ref. Price</b>	<b>\$959,873.40</b>

CATEGORY C - RED-DYED DIESEL #2												
Item No.	Item Description	Estimated Usage	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension
1c	Roseville Locations - Bidder's Margin Ext. Price	4,000	\$0.1950	\$3.1922	\$0.00	\$0.00	13,548.80	-\$0.0140	\$3.1922	\$0.0249	\$0.00	12,812.40
2c	Auburn Locations - Bidder's Margin Ext. Price	5,000	\$0.1950	\$3.1922	\$0.00	\$0.00	16,936.00	-\$0.0140	\$3.1922	\$0.0249	\$0.00	16,015.50
3c	Applegate Locations - Bidder's Margin Ext. Price	7,000	\$0.1950	\$3.1922	\$0.00	\$0.00	23,710.40	-\$0.0140	\$3.1922	\$0.0449	\$0.00	22,561.70
4c	Alta Locations - Bidder's Margin Ext. Price	7,500	\$0.1950	\$3.1922	\$0.00	\$0.00	25,404.00	-\$0.0140	\$3.1922	\$0.0449	\$0.00	24,173.25
5c	Roseville Locations - Bobtail Differential Ext. Price	1,000								\$0.0499		49.90
6c	Auburn Locations - Bobtail Differential Ext. Price	3,000								\$0.0499		149.70
7c	Applegate Locations - Bobtail Differential Ext. Price	100								\$0.0499		4.99
8c	Alta Locations - Bobtail Differential Ext. Price	100								\$0.0499		4.99
	Bobtail (estimated 52 deliveries)	52			\$350.00		18,200.00					
TAXES AND SURCHARGES												
	Federal L.U.S.T. & Superfund Tax	27,700				\$0.00314	\$86.98				\$0.00314	86.98
	CA AB#32	27,700				\$0.00452	\$125.20				\$0.00452	125.20
	Regulatory Compliance Fee (not taxed) (per load)	52				\$15.75	\$819.00				\$15.75	819.00
Invoice Terms of less than 10 days were not considered in this evaluation.							Subtotal	98,830.38			Subtotal	76,803.61
CA Sales Tax (13.00%) (All Line Items Except Reg. Compliance Fee)							13.00% Sales T.	12,741.48			13.00% Sales Tax	9,878.00
							Bid Total	111,571.86			Bid Total	86,681.61
							Prompt Pay Disc	0.00			Prompt Pay Disc	-433.41
							<b>Ref. Price</b>	<b>\$111,571.86</b>			<b>Ref. Price</b>	<b>\$86,248.20</b>

Name of Firm City/State		<b>Atlantic Petroleum &amp; Mineral Resources, Inc</b> Houston, TX						<b>Hunt &amp; Sons, LLC</b> Sacramento, CA					
Contact Person Telephone Email		Anthony E Ndah 713-223-2767 <a href="mailto:sales@atlantcpetro.com">sales@atlantcpetro.com</a>						Jesus Medina 209-480-7771 <a href="mailto:jmedina@huntsonslc.com">jmedina@huntsonslc.com</a>					
FOB		Destination						Destination					
LVP Certified? <sup>(1)</sup> Invoice Terms <sup>(2)</sup>		No Net 30						No 0.5%/20 or Net 30					
<b>CATEGORY A - GASOLINE, UNLEADED (87 OCTANE)</b>													
Item No.	Item Description	Estimated Usage	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension	
<b>CATEGORY D - RENEWABLE DIESEL</b>													
Item No.	Item Description	Estimated Usage	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension	Bidder's Margin	OPIS (9/19/2024)	Differential (Bobtail or Delivery Point)	Additional Fees	Extension	
1e	Tahoe Locations - Bidder's Margin Ext. Price	2,000	\$0.20	\$2.9275	\$0.00	\$0.00	6,245.00	-\$0.0549	\$2.9275	\$0.00	\$0.00	5,745.20	
1F	Neste Renewable Diesel Fuel - Bidder's Margin	80,000	\$0.10	\$2.9275	\$0.00	\$0.00	241,800.00	-\$0.0549	\$2.9275	\$0.00	\$0.00	229,808.00	
1g	Neste Renewable Red-Dyed Diesel Fuel - Bidder's	15,000	\$0.10	\$2.9275	\$0.00	\$0.00	45,337.50	-\$0.0549	\$2.9275	\$0.00	\$0.00	43,089.00	
2e	Tahoe Locations - Bobtail Differential	4,000								\$0.0449		179.60	
2f	Neste Renewable Clear Diesel Fuel - Bobtail Differential	60,000								\$0.0449		2,694.00	
2g	Neste Renewable Red-Dyed Diesel Fuel - Bobtail	24,000								\$0.0449		1,077.60	
	Bobtail (estimated 52 deliveries)	52			\$350.00		18,200.00						
<b>TAXES AND SURCHARGES</b>													
	CA Diesel Excise Tax	185,000				\$0.4540	\$83,990.00				\$0.4540	83,990.00	
	Federal L.U.S.T & Superfund Tax	185,000				\$0.00314	\$580.90				\$0.00314	580.90	
	CA AB#32	185,000				\$0.00452	\$836.20				\$0.00452	836.20	
	Regulatory Compliance Fee (not taxed) (per load)	52				\$15.75	\$819.00				\$15.75	819.00	
Invoice Terms of less than 10 days were not considered in this evaluation. CA Sales Tax (13.00%) (All Line Items Except Reg. Compliance Fee)							Subtotal	397,808.60	Subtotal			368,819.50	
							13.00% Sales Tax	51,608.65	13.00% Sales Tax			47,840.07	
							Bid Total	449,417.25	Bid Total			416,659.57	
							Prompt Pay Disc	0.00	Prompt Pay Disc			-2,083.30	
							<b>Ref. Price</b>	<b>\$449,417.25</b>	<b>Ref. Price</b>			<b>\$414,576.27</b>	
<b>CATEGORY E - DIESEL EXHAUST FLUID</b>													
Item No.	Item Description	Estimated Usage	Unit Price	Additional Fees	Manufacturer & part #		Extension	Unit Price	Additional Fees	Manufacturer & part #		Extension	
1d	Diesel Exhaust Fluid - 55 Gallon Drum	60	\$285.00	\$0.00	BRENNTAG ULTRAPURE		17,100.00	\$219.45	\$0.00	Blue Peak 400592		13,167.00	
<b>TAXES AND SURCHARGES</b>													
	Regulatory Compliance Fee (not taxed) (per load)	52		\$15.75			\$819.00		\$15.75			819.00	
Invoice Terms of less than 10 days were not considered in this evaluation.							Subtotal	17,919.00	Subtotal			13,986.00	
							7.25% Sales Tax	1,239.75	7.25% Sales Tax			954.61	
							Bid Total	19,158.75	Bid Total			14,940.61	
							Prompt Pay Disc	0.00	Prompt Pay Disc			-74.70	
							<b>Ref. Price</b>	<b>\$19,158.75</b>	<b>Ref. Price</b>			<b>\$14,865.90</b>	
<b>CATEGORY E - DRUM FEES</b>													
Item No.	Item Description	Estimated Usage	Unit Price	Additional Fees			Extension	Unit Price	Additional Fees			Extension	
1	Drum Deposit - 55 Gallon	1	\$35.00	\$0.00			35.00	\$0.00	\$0.00			0.00	
2	Drum Environmental Cleaning Fee	1	\$35.00	\$0.00			35.00	\$0.00	\$0.00			0.00	
Invoice Terms of less than 10 days were not considered in this evaluation.							Subtotal	70.00	Subtotal			0.00	
							Prompt Pay Disc	0.00	Prompt Pay Disc			0.00	
							<b>Ref. Price</b>	<b>\$70.00</b>	<b>Ref. Price</b>			<b>\$0.00</b>	

**EVALUATION NOTES:**

<b>EVALUATION SUMMARY - LISTED BY LOW BIDDER:</b>	
Hunt & Sons, LLC	\$3,376,904.89
Atlantic Petroleum & Mineral Resources, Inc	\$3,567,511.73