



**COUNTY OF PLACER, AUBURN, CA  
 BID TABULATION & AWARD RECOMMENDATION**

**Bid No.** 20047 **Buyer Name/Phone:** Jon Manning 530-889-4242  
**Title:** Ballistic Helmets with Face Shields  
**Due Date:** 1/10/20  
 (Recommended award is highlighted) = Non-responsive notices were sent to bidders

Item No.	Item Description	Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	3M Ceradyne, Inc. Ballistic Helmet Charlie © Series Model C105 "Full Cut" NIJ IIIA compliant, Color: GREEN, with Dial Retention System, Unit Pricing effective for Sizes Medium, Large, and X-Large	180	426.31	76,735.80	427.25	76,905.00	367.99	66,238.20	360.50	64,890.00	340.55	61,299.00	612.83	110,309.40	301.00	54,180.00	300.00	54,000.00	636.66	114,598.80
<b>Brand and Model Offered:</b>		Safariland Protech Delta 4 Ballistic Helmet		United Shield ACH MICH MIL with USI BOA		3M Ceradyne Inc.		3M Ceradyne Inc.		United Shield ACH-MICH-MIL Riot Package		3M Ceradyne as listed in bid		Point Blank / Paraclete / HLMBOAFM00		Bulletproof IT, LLC MICH Cut NIJ Level IIIA Helmet		Batskin Viper P4 Helmet - Full Cut		
3	Paulson Face Shield DK6H.150S 6-inch face shield compatible with helmet specified in Line 1	180	60.41	10,873.80	0.00	0.00	53.80	9,684.00	57.93	10,427.40	0.00	0.00	577.80	104,004.00	60.50	10,890.00	84.00	15,120.00	188.37	33,906.60
<b>Brand and Model Offered:</b>		Paulson DK6H.150S		Pricing is included with Line Item 1		Paulson Face Shield DK6-H.150S		Paulson DK6-H.150S		Pricing is included in Line 1		Paulson 3M Part #7010401977		DK6-H.150S		Bulletproof IT, LLC Riot Visor, Band Attached		Batskin Viper Visor System with Visor		
(1)	A 5% Local Vendor Preference is granted to those firms who file an LVP Affidavit with Procurement prior to the close of the bid.	Subtotal	87,608.60	7.25% Sales Tax	6,351.70	7,25% Sales Tax	5,575.61	7,25% Sales Tax	5,504.36	7,25% Sales Tax	4,444.18	7,25% Sales Tax	15,537.72	4,717.58	7,25% Sales Tax	5,011.20	7,25% Sales Tax	5,011.20	7,25% Sales Tax	10,766.64
(2)	Invoice Terms of less than 10 days were not considered in this evaluation.	Subtotal	93,961.30	0.00 LVP	0.00	0.00 LVP	0.00	0.00 LVP	0.00	0.00 LVP	0.00	0.00	229,851.12	0.00 LVP	0.00	0.00	0.00 LVP	0.00	0.00	159,272.04
		<b>Ref. Price</b>	<b>\$93,961.30</b>	<b>Ref. Price</b>	<b>\$82,480.61</b>	<b>Ref. Price</b>	<b>\$81,426.56</b>	<b>Ref. Price</b>	<b>\$80,777.91</b>	<b>Ref. Price</b>	<b>\$65,743.18</b>	<b>Ref. Price</b>	<b>\$229,851.12</b>	<b>Ref. Price</b>	<b>\$69,787.58</b>	<b>Ref. Price</b>	<b>\$74,131.20</b>	<b>Ref. Price</b>	<b>\$159,272.04</b>	

**EVALUATION NOTES:**  
**EVALUATION SUMMARY - LISTED BY LOW RESPONSIVE BIDDER:** Difference between second low bidder and low bidder:  
 All State Police Equipment, Inc. \$80,777.91 Federal Eastern International, LLC \$81,426.56  
 Federal Eastern International, LLC \$81,426.56 All State Police Equipment, Inc. \$80,777.91  
 Asterion, LLC \$229,851.12 \$648.65

The following bids are non-responsive for failing to meet the County's minimum warranty period requirement:

- LC Action Police Supply
- Adamson Police Products
- Madera Uniform & Accessories, LLC
- GALLS LLC
- Bulletproof IT, LLC
- Aviate Enterprises, Inc.