



COUNTY OF PLACER, AUBURN, CA
BID TABULATION & NOTICE OF INTENT TO AWARD

Bid No. 20152
Title: Unarmed Uniformed Security Services
Due Date: 1/19/2021 @ 3:30:00 PM (Pacific)

Buyer Name/Phone: Jon Manning 530-889-4242

(Intended award is highlighted)

			Name of Firm City/State		Placer Security Services Inc. Roseville, CA		ASOROCK Security Services Hawthorne, CA		Green Valley Security Inc. Granite Bay, CA		Northern Security Company El Dorado Hills, CA	
			Contact Person Telephone Email		Steve Egesdal 916-778-0003 steven@placersecurity.us		Oscar Osaigbovo 424-558-3474 operations@asorocksecurity.com		Anthony Urbancic 916-797-4058 gvsinc@surewest.net		Javon Mitchell 916-370-9967 northernsec4u@gmail.com	
			Provided Experience and References? Private Patrol Operator License? Security Guard License Numbers?		Yes Yes Yes				Yes Yes Yes		Yes Yes Yes	
			Accepts P-Cards? LVP Certified? ⁽¹⁾ Invoice Terms ⁽²⁾		No No Net 30				No No Net 30		Unspecified No Unspecified	
Item No.	Item Description			Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
SERVICE AREA A												
1	Treelake Village Park - Monthly Security Service			12	310.00	3,720.00			315.00	3,780.00	8,400.00	100,800.00
2	Treelake Village Park - On Call Response Service			1	30.00	30.00			30.00	30.00	150.00	150.00
3	Granite Bay Community Park - Monthly Security Service			12	310.00	3,720.00			315.00	3,780.00	8,400.00	100,800.00
4	Granite Bay Community Park - On Call Response Service			1	30.00	30.00			30.00	30.00	150.00	150.00
5	Douglas Ranch Park - Monthly Security Service			12	130.00	1,560.00			135.00	1,620.00	8,400.00	100,800.00
6	Douglas Ranch Park - On Call Response Service			1	30.00	30.00			30.00	30.00	150.00	150.00
7	Ronald L. Feist Park - Monthly Security Service			12	310.00	3,720.00			315.00	3,780.00	8,400.00	100,800.00
8	Ronald L. Feist Park - On Call Response Service			1	30.00	30.00			30.00	30.00	150.00	150.00
9	Dry Creek Community Park - Monthly Security Service			12	400.00	4,800.00			405.00	4,860.00	8,400.00	100,800.00
10	Dry Creek Community Park - On Call Response Service			1	30.00	30.00			30.00	30.00	150.00	150.00
	Subtotal for SERVICE AREA A:				17,670.00				17,970.00		504,750.00	
SERVICE AREA B												
1	Loomis Basin Community Park (North) - Monthly Security Service			12	240.00	2,880.00			245.00	2,940.00	8,400.00	100,800.00
2	Loomis Basin Community Park (North) - On Call Response Service			1	30.00	30.00			30.00	30.00	150.00	150.00
3	Loomis Basin Community Park (South) - Monthly Security Service			12	240.00	2,880.00			245.00	2,940.00	8,400.00	100,800.00
4	Loomis Basin Community Park (South) - On Call Response Service			1	30.00	30.00			30.00	30.00	150.00	150.00
5	Hidden Falls Regional Park - Monthly Security Service			12	540.00	6,480.00			420.00	5,040.00	8,400.00	100,800.00
6	Hidden Falls Regional Park - On Call Response Service			1	30.00	30.00			30.00	30.00	150.00	150.00
	Subtotal for SERVICE AREA B:				12,330.00				11,010.00		302,850.00	
ADDITIONAL GUARD SERVICES (Hourly Rates)												
1	Additional Guard Services - Granite Bay/Roseville addresses - Monday through Friday shifts			1	20.00	20.00			19.25	19.25	30.00	30.00
2	Additional Guard Services - Granite Bay/Roseville addresses - Saturday, Sunday, and County-observed Holiday shifts (if different from the Monday through Friday hourly rate)			1	20.00	20.00			28.88	28.88	30.00	30.00
3	Additional Guard Services - Lincoln/Sheridan addresses - Monday through Friday shifts			1	20.00	20.00			19.25	19.25	30.00	30.00

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			Provided Experience and References? Private Patrol Operator License? Security Guard License Numbers?		Yes Yes Yes				Yes Yes Yes		Yes Yes Yes	
			Accepts P-Cards?		No				No		Unspecified	
			LVP Certified? ⁽¹⁾		No				No		No	
			Invoice Terms ⁽²⁾		Net 30				Net 30		Unspecified	
Item No.	Item Description		Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	
4	Additional Guard Services - Lincoln/Sheridan addresses - Saturday, Sunday, and County-observed Holiday shifts (if different from the Monday through Friday hourly rate)		1	20.00	20.00			28.88	28.88	30.00	30.00	
5	Additional Guard Services - Rocklin/Loomis addresses - Monday through Friday shifts		1	20.00	20.00			19.25	19.25	30.00	30.00	
6	Additional Guard Services - Rocklin/Loomis addresses - Saturday, Sunday, and County-observed Holiday shifts (if different from the Monday through Friday hourly rate)		1	20.00	20.00			28.88	28.88	30.00	30.00	
7	Additional Guard Services - Newcastle/Ophir/Auburn addresses - Monday through Friday shifts		1	20.00	20.00			19.25	19.25	30.00	30.00	
8	Additional Guard Services - Newcastle/Ophir/Auburn addresses - Saturday, Sunday, and County-observed Holiday shifts (if different from the Monday through Friday hourly rate)		1	20.00	20.00			28.88	28.88	30.00	30.00	
9	Additional Guard Services - Colfax addresses - Monday through Friday shifts		1	20.00	20.00			25.00	25.00	50.00	50.00	
10	Additional Guard Services - Colfax addresses - Saturday, Sunday, and County-observed Holiday shifts (if different from the Monday through Friday hourly rate)		1	20.00	20.00			37.50	37.50	50.00	50.00	
	Subtotal for ADDITIONAL GUARD SERVICES:				200.00				255.02		340.00	
(1) A 5% Local Vendor Preference is granted to those firms who file an LVP Affidavit with Procurement prior to the close of the bid.			Bid Total		30,200.00	Bid Total		29,235.02	Bid Total		807,940.00	
			LVP		0.00	LVP		0.00	LVP		0.00	
			Prompt Pay Disc		0.00	Prompt Pay Disc		0.00	Prompt Pay Disc		0.00	
			Ref. Price		\$30,200.00	Ref. Price		\$29,235.02	Ref. Price		\$807,940.00	
(2) Invoice Terms of less than 10 days were not considered in this evaluation.												

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			Provided Experience and References?		Yes				Yes		Yes		
			Private Patrol Operator License?		Yes				Yes		Yes		
			Security Guard License Numbers?		Yes				Yes		Yes		
			Accepts P-Cards?		No				No		Unspecified		
			LVP Certified? ⁽¹⁾		No				No		No		
			Invoice Terms ⁽²⁾		Net 30				Net 30		Unspecified		
Item No.	Item Description				Qty	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension

EVALUATION NOTES:

- Invitation for Bids (IFB) No. 20152 requested competitive sealed bids for unarmed park security services for County parks located throughout Western Placer County, as well as additional, as-needed, unarmed security services for any County department for addresses throughout Western Placer County.
- Over 400 firms, including minority businesses and women's business enterprises, were notified of this bid opportunity.
- Bid was active for 29 calendar days and closed on 1/19/2021.
- Thirteen firms viewed the bid online in bids&tenders; four bids were submitted prior to the bid closing date and time.
- The bid submitted by ASOROCK Security Services was rejected due to errors in the bidder's response in accordance with Procurement Policy Section 3.4(G)(1).
- Green Valley Security submitted the lowest responsive and responsible bid; recommended contract award in the amount of \$100,000.00 within the Purchasing Manager's signature authority in accordance with Procurement Policy Section 6.3(A).

EVALUATION SUMMARY - LISTED BY LOW BIDDER:

Green Valley Security Inc.	\$29,235.02
Placer Security Services Inc.	\$30,200.00
Northern Security Company	\$807,940.00