



**COUNTY OF PLACER, AUBURN, CA
BID TABULATION & NOTICE OF INTENT TO AWARD**

Bid No. 20590 **Samantha Escalante**
Title: On-Call and Emergency Traffic Control **530-889-4229**
Due Date: 5/13/25 **(Recommended award is highlighted)**

Bid Pricing

A 5% Local Vendor Preference is granted to those firms who file an LVP Affidavit with Procurement prior to the close of
 (1) the bid.
 (2) Invoice Terms of less than 10 days cannot be considered in bid evaluations.

BIDDERS:	Name of Bidder	Road Safety Inc.	Statewide Traffic Safety and Signs Inc. dba AWP Safety	US Traffic Control LLC dba Wilhelm LLC
	City/State	Rocklin, CA	Sacramento, CA	Athens, GA
	Contact Person	Frank Charles	Kevin Hansen	Timothy Bonner
	Telephone	916-543-4600	805-400-8192	706-369-5300
	Email	frank@roadsafetyinc.net	kevin.hansen	tim.bonner@ulm.com
	LVP Certified?	No	No	No
	Invoice Terms	Net 30	Net 30	Net 30

BID EVALUATION

On-Call Bid Pricing

	Item	No. of Flaggers	Annual Estimate d No. of Hours	Hourly Rate per Flagger	Extended Price	Hourly Rate per Flagger	Extended Price	Hourly Rate per Flagger	Extended Price
1	Traffic control crew (Business hours)	2	60	\$109.00	\$13,080.00	\$130.00	\$15,600.00	\$147.50	\$17,700.00
2	Traffic control crew (After hours)	2	60	\$136.00	\$16,320.00	\$150.00	\$18,000.00	\$169.63	\$20,355.60
3	Traffic control crew (Business hours)	3	40	\$109.00	\$13,080.00	\$130.00	\$15,600.00	\$147.50	\$17,700.00
4	Traffic control crew (After hours)	3	40	\$136.00	\$16,320.00	\$150.00	\$18,000.00	\$169.63	\$20,355.60
5	Traffic control crew (Business hours)	4	35	\$109.00	\$15,260.00	\$130.00	\$18,200.00	\$147.50	\$20,650.00
6	Traffic control crew (After hours)	4	35	\$136.00	\$19,040.00	\$150.00	\$21,000.00	\$169.63	\$23,748.20
	TOTAL				\$93,100.00		\$106,400.00		\$120,509.40

Emergency Bid Pricing

	Item	No. of Flaggers	Annual Estimate d No. of Hours	Hourly Rate per Flagger	Extended Price	Hourly Rate per Flagger	Extended Price	Hourly Rate per Flagger	Extended Price
1	Traffic control crew (Business hours)	2	30	\$109.00	\$6,540.00	\$130.00	\$7,800.00	\$155.00	\$9,300.00
2	Traffic control crew (After hours)	2	30	\$136.00	\$8,160.00	\$150.00	\$9,000.00	\$170.50	\$10,230.00
3	Traffic control crew (Business hours)	3	20	\$109.00	\$6,540.00	\$130.00	\$7,800.00	\$155.00	\$9,300.00
4	Traffic control crew (After hours)	3	20	\$136.00	\$8,160.00	\$150.00	\$9,000.00	\$170.50	\$10,230.00
5	Traffic control crew (Business hours)	4	15	\$109.00	\$6,540.00	\$130.00	\$7,800.00	\$155.00	\$9,300.00
6	Traffic control crew (After hours)	4	15	\$136.00	\$8,160.00	\$150.00	\$9,000.00	\$170.50	\$10,230.00
	TOTAL				\$44,100.00		\$50,400.00		\$58,590.00

Additional Charges

	Item	Estimated Annual Quantity	Rate	Total	Rate	Total	Rate	Total
1	Traffic Control Plans (per sheet)	40	\$250.00	\$10,000.00	\$350.00	\$14,000.00	\$295.00	\$11,800.00
2	Permits (each project)	40	\$0.00	\$0.00	\$150.00	\$6,000.00	\$375.00	\$15,000.00
	TOTAL			\$10,000.00		\$20,000.00		\$26,800.00

Additional Equipment Charges

	Task	Estimated Annual Quantity	Daily Rate	Total	Daily Rate	Total	Daily Rate	Total
1	Additional arrow board with delivery and setup	10	\$85.00	\$850.00	\$200.00	\$2,000.00	\$175.00	\$1,750.00
2	Additional message board with delivery and setup	10	\$125.00	\$1,250.00	\$250.00	\$2,500.00	\$270.00	\$2,700.00
3	Additional light tower with delivery and setup	10	\$140.00	\$1,400.00	\$120.00	\$1,200.00	\$235.00	\$2,350.00
4	Pilot Car with driver	5	\$209.00	\$1,045.00	\$1,300.00	\$6,500.00	\$1,500.00	\$7,500.00
	TOTAL			\$4,545.00		\$12,200.00		\$14,300.00

Questions

1	C-31 Construction Zone Traffic Control License		Yes	Yes	Yes
2	Department of Industrial Relations (DIR) registration #		Yes	Yes	Yes

GRAND TOTAL

\$151,745.00 \$189,000.00 \$220,199.40

EVALUATION SUMMARY

Road Safety Inc.	\$151,745.00
Statewide Traffic Safety and Signs Inc. dba AWP Safety	\$189,000.00
US Traffic Control LLC dba Wilhelm LLC	\$220,199.40